

2025 Mid-Career Presentation

A PDF copy of the slide presentation is available: www.mnretire.gov/mid-career-webinar-details (this link is in your reminder e-mail)

Who we are



Minnesota State Retirement System

State Employee Pension Plans

Health Care Savings Plan (HCSP)

Deferred
Compensation Plan
(MNDCP)



Be Prepared



Consider the realities

High cost of health care

High cost of health care

Amount needed to cover health care costs in retirement





65-year-old woman



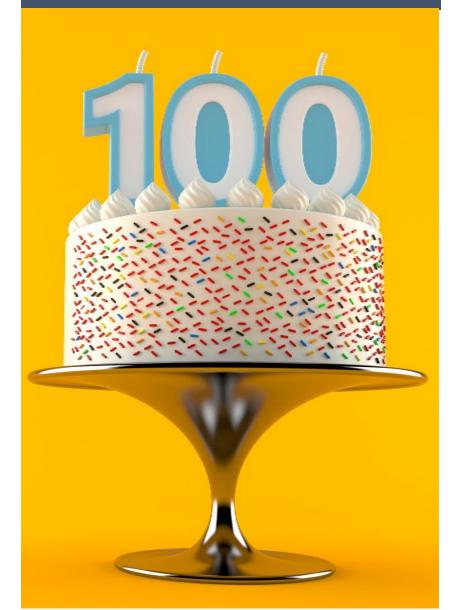
65-year-old couple

For a 50% chance of covering	For a 90% chance of covering	
\$106,000	\$184,000	
\$128,000	\$217,000	
\$234,000	\$351,000	

FOR ILLUSTRATIVE PURPOSES ONLY

Source: Employee Benefit Research Institute Press Release, Projected Savings Medicare Beneficiaries Need for Health Expenses Increased Again in 2023. Jan 29, 2024 Includes: Medicare (Part B & D) and Medigap premiums plus median prescription drug expenses. Excludes long-term care

Be Prepared



Consider the realities

- High cost of health care
- We're living longer

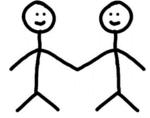
Life expectancy – we're living longer



65-year-old man



65-year-old woman



65-year-old couple*

50% Chance	Age 86	Age 88	Age 92
25% Chance	Age 92	Age 94	Age 96

Be Prepared

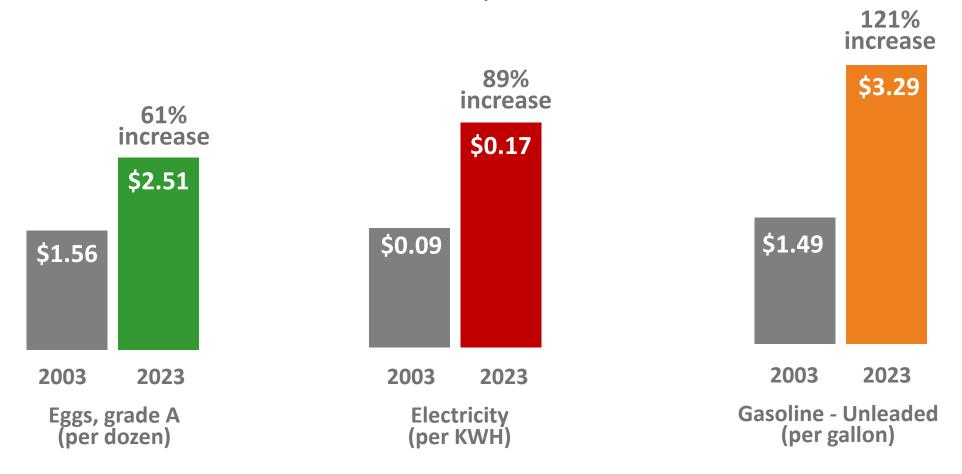


Consider the realities

- High cost of health care
- We're living longer
- Inflation

Inflation – what money will buy

The effect of inflation over 20 years



FOR ILLUSTRATIVE PURPOSES ONLY

Source: U.S. Bureau of Labor Statistics, Consumer Price Index, U.S. City Average Price Data (12/2003 – 12/2023)

Be Prepared



Prepare your retirement budget

How much will you need to maintain your standard of living?

Review your financial situation to determine:

- all your sources of retirement income
- how your expenses will differ in retirement

Take action



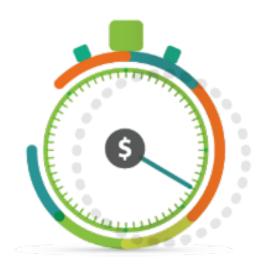
Consider how the following factors could affect your retirement savings

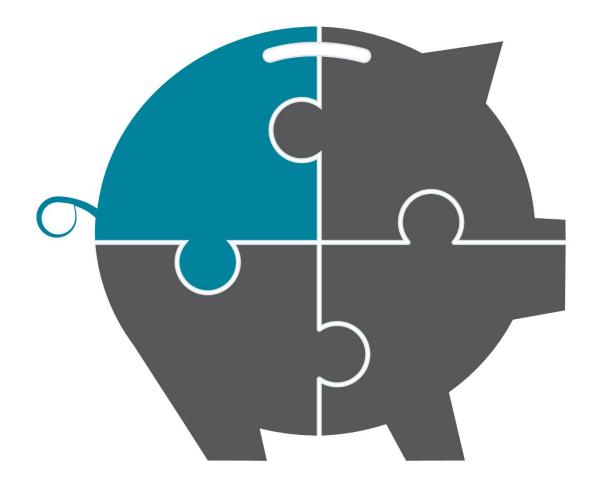
- Higher health care costs
- Increasing life expectancies
- Inflation



Prepare a retirement budget

Visit www.mnretire.gov/create-a-budget







What is a pension benefit



Lifetime income paid monthly once you retire

About MSRS pension plans



90% of state employees are members of the MSRS General Employees Retirement Plan



Membership is mandatory



Employee and employer contribute a % of employee's gross salary to fund their pension

Qualifying for a pension benefit

What is vesting?

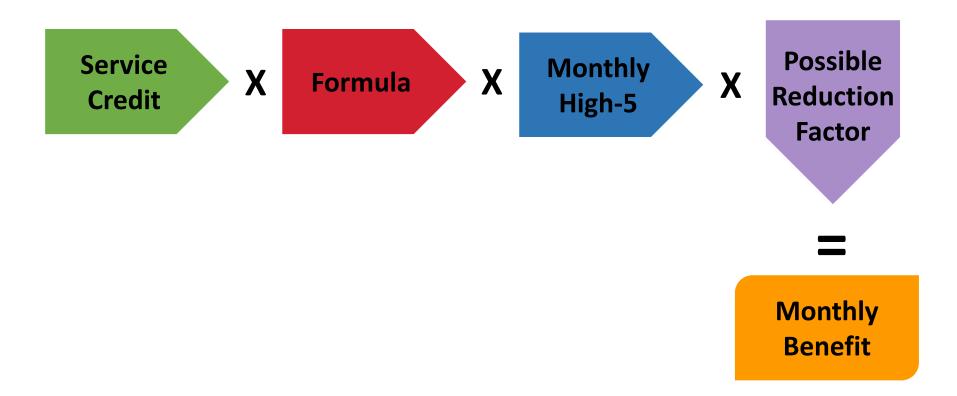
Refers to the time period you must work before you are eligible for a lifetime retirement benefit

General Plan vesting

Working after June 30, 2023

3 years service

How your pension benefit is calculated





General Plan multiplier

The formula dictated by Minnesota law used to calculate your benefit

1.7% for service through June 2025

1.9% for service earned after June 2025

Retirement age determines reduction

Early Retirement Age

Full Retirement Age

Age 55-65

Pension benefit subject to reduction

Age 66 & older

Meet Anita & Sarah

Each began employment at the same time Each earn the same salary



Anita

- Plans to retire at age 66
- With 30 years at DNR



Sarah

- Plans to retire at age 62
- With 26 years at DOT

Benefit comparison





Anita retires age 66

30 years X 1.7% X \$5,000 X N/A = \$2,550



Sarah retires age 62

26 years X 1.7% X \$4,619 X 0.6924 = \$1,414

Benefit deferral comparison





Sarah retires age 62

26 years X 1.7% X \$4,619 X 0.6924 = \$1,414



Sarah retires age 62 BUT DEFERS TO AGE 66

26 years X 1.7% X \$4,619 X N/A = \$2,042

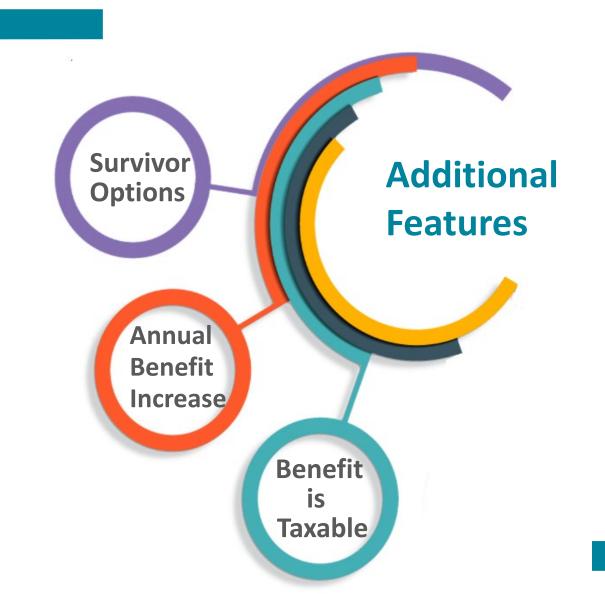
Combined service annuity

Service with another MN public pension plan (e.g., TRA or PERA)



Requirements for a coordinated benefit:

- Minimum six months service with each plan
- Must terminate from all plans
- Must collect from all plans within one year



Take action



Review your estimated pension benefit

- Annual statement
- Online account
- Schedule an appointment with an MSRS Representative



Understand the impact of retiring before your full retirement age

Further you are from your full retirement age, greater the benefit reduction



AIIEKS



TAKE OUR SURVEY

surveymonkey.com/r/MSRS_webinar_survey

Pension Q&A

- Click on the button to raise your hand
- Once your name is called, you will be able to un-mute

General questions

Please mute yourself again and take down your hand



 To follow-up with MSRS, visit www.mnretire.gov and select "Contact Us"



Income Gap

What is an income gap?

You might have an income gap if:



your savings does not meet your retirement income needs



you retire early and need more retirement savings

or

you fear you will outlive your savings

How much income will it take?

You may need

80% to 100%

of your current income to maintain your lifestyle in retirement

\$60,000 annual salary



FOR ILLUSTRATIVE PURPOSES ONLY Figure represents 80% of \$60,000 salary

Pension & Social Security may not be enough

Income your MN public pension replaces¹

- 10 years service = 19%
- 20 years service = 38%
- 30 years service = 57%



Income your Social Security replaces²

• Average MN public employee recipient = 32%

¹ Based on the years of service of MSRS pension recipients. Assumes full retirement age of 66. A TRA recipient replacement percentage would be higher.

² Based on the collecting an unreduced social security benefit at age 66 and a final average salary of 2020 retirees from MSRS, PERA, TRA public pension plans. Does not assume future earnings. Salary Source: MSRS, PERA and TRA 2020 Comprehensive Annual Financial Report. Social Security Source: SSA Benefit Calculator.

Case study income replacement

Sarah



Anita



Retirement Age	62	66
High-5 monthly salary	\$4,619	\$5,000
Pension replacement	31%	51%
Social Security replacement	24%	31%
TOTAL INCOME REPLACEMENT	55%	82%

Case study savings needed

Sarah	Anita

Retirement Age	62	66
TOTAL INCOME REPLACEMENT	55%	82%
Savings needed to replace 80%	\$272,500 [*]	\$0
Savings needed to replace 100%	\$485,000 [*]	\$186,000 [*]

Calculate how much retirement income you will need

MNDCP





Enrollment

Contribution effects on your paycheck calculator

How much should I save calculator



Investments

Investor Profile Quiz

Target Date Funds Interactive PDF

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Withdrawals

Plan Withdawal Calculator

How long will my savings last? Calculator

ROTH Conversion and Distribution Calculator



Pretax vs. Roth After Tax

ROTH Decision Tree

ROTH vs. Pretax Calculator

Do your own calculation

www.mnretire.gov/toolbox#mndcp

Take actionBridge the income gap



MNDCP account

Maximize contributions if possible





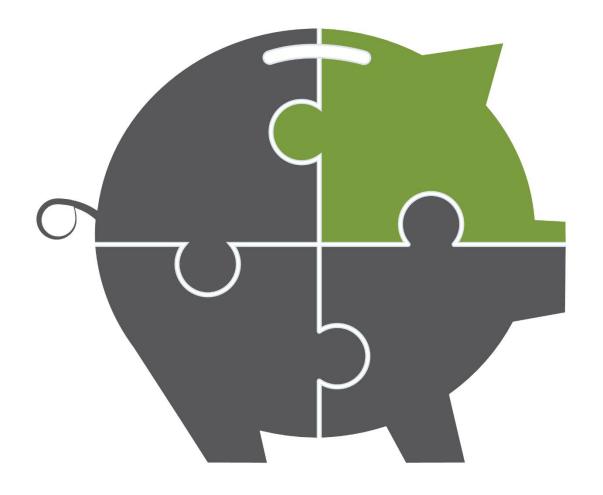
HCSP account

Use your HCSP account assets



Pension & Social Security

Consider delaying your retirement date



Minnesota Deferred Compensation Plan

What is the MNDCP?



A voluntary savings plan to supplement your pension & Social Security income

Available to all MN public employees and elected officials

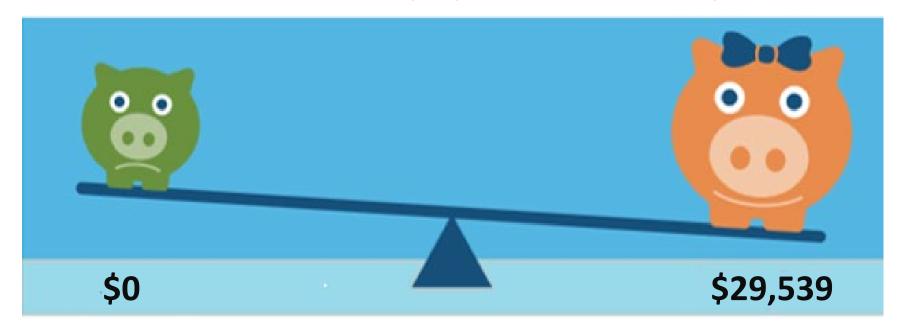
State sponsored 457(b) Plan

Conto line it elieble Maximize your contribution Bridge the income gap Under Age 50 Age 50 & over Ages 60 to 63 \$34,750 \$23,500 \$31,000

Annual limits

Take advantage of matching dollars

How much an employer match could help



Maximize your contribution

Contribution per pay period	10 years	20 years
\$25	\$8,810	\$24,602
\$50	\$17,620	\$49,203
\$100	\$35,240	\$98,407
\$200	\$70,481	\$196,814
\$500	\$176,202	\$492,035

FOR ILLUSTRATIVE PURPOSES ONLY. This hypothetical illustration is not intended as a projection or prediction of future investment results, nor is it intended as financial planning or investment advice. It assumes 26 pay periods per year, a 6% annual rate of return and reinvestment of earnings with no withdrawals. Rates of return may vary. The illustration does not reflect any charges, expenses or fees. The tax-deferred accumulation shown would be reduced if these fees had been deducted.

Pre-tax vs Roth after-tax

	Pre-Tax	Roth After-Tax
Contributions	Tax deferred	Taxable
Earnings	Tax deferred	Tax free*
Distributions	Taxable	Tax free*

^{*}As long as Roth account was held for 5-year period and the distribution is on/after age 59½.

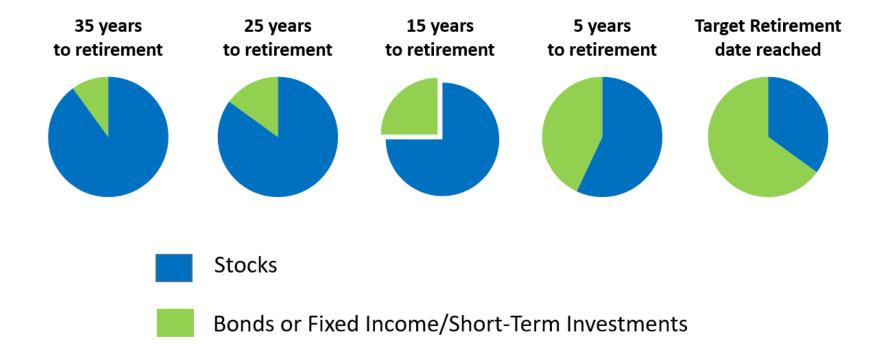
If both conditions are not met, the earnings portion only of a Roth distribution is taxable.

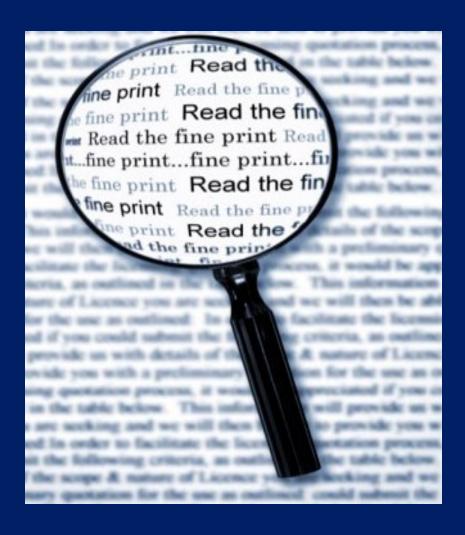
How to build a diversified portfolio

Generally, there are two options to consider:

- 1 For the Hands-Off Investor
 Invest in professionally managed, diversified funds
 such as a target retirement fund or balanced fund
- For the Hands-On Investor
 Build your own portfolio from the core investment options available to you

Hands off investor Select one Target Retirement Fund

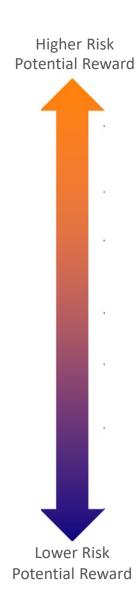




Target Date Funds Disclosure

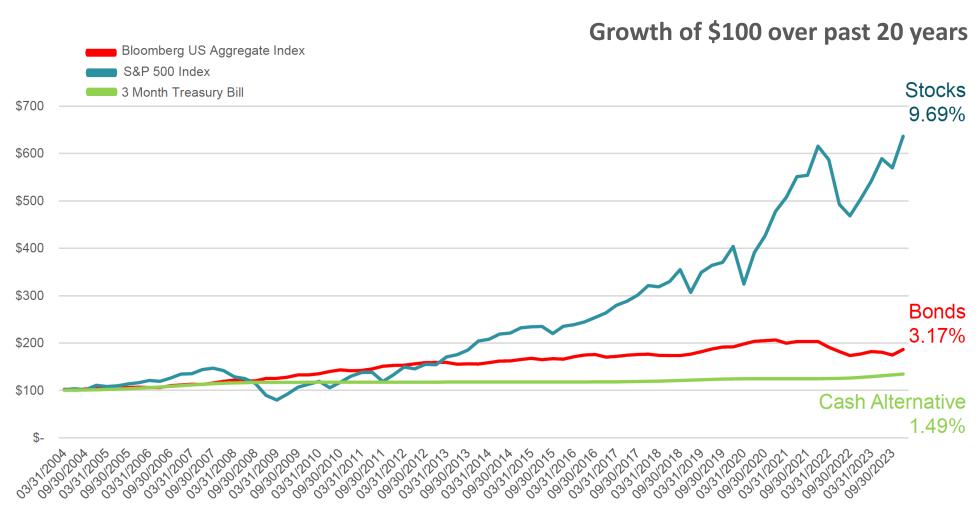
Generally, the asset allocation of each target date fund will gradually become more conservative as the fund nears the target retirement date. The date in a target date fund's name is the approximate date when investors plan to start withdrawing their money (which is assumed to be at age 65). The principal value of the fund(s) is not guaranteed at any time, including at the time of the target date and/or withdrawal. For more information, please refer to the fund disclosure document.

Hands on investor Choose your investments



Asset Class	MNDCP Investment Options
Small-Cap U.S. Stock	T. Rowe Price Small-Cap Stock Fund
International Stock	Fidelity Diversified International Comingled Pool Vanguard Total International Stock Index Fund
Mid-Cap U.S. Stock	Vanguard Mid-Cap Index Fund
Large-Cap U.S. Stock	Vanguard Total Stock Market Index Fund Vanguard Institutional Index Fund Vanguard Dividend Growth Fund
Balanced	Vanguard Balanced Index Fund
Bond	Core Bond Account Vanguard Total Bond Index Fund
Short-Term Investments	Stable Value Account Money Market Account

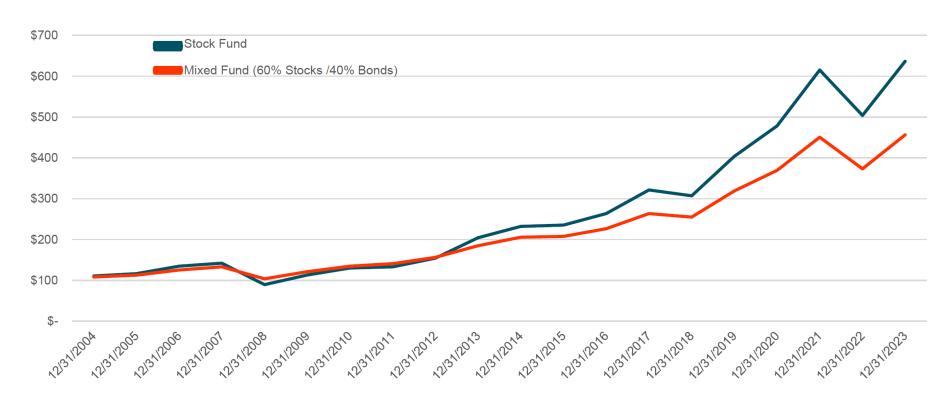
How different investments have performed over time



FOR ILLUSTRATIVE PURPOSES ONLY. Returns are annualized. Source: Factset Systems as of December 31, 2023. Bloomberg US Aggregate, S&P 500 Index, and Citigroup (3M) Treasury Bill are benchmark indexes. A benchmark index is not actively managed, does not have a defined investment objective, and does not incur fees or expenses. Therefore, performance of a fund will generally be less than its benchmark index. You cannot invest in a benchmark index. Past performance is not a quarantee of future results.

Comparing two investment portfolios

Growth of \$100 over past 20 years



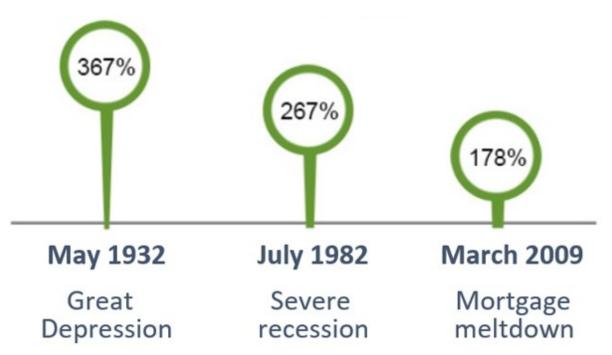
FOR ILLUSTRATIVE PURPOSES ONLY. Intended to illustrate possible investment portfolio allocations that represent an investment strategy based on risk and return. It is not intended as financial planning or investment advice nor as a projection or prediction of future investment results. Past performance is not a guarantee or prediction of future results.

Annual return data from Factset Systems, as of December 31, 2023. Example assumes portfolios are not rebalanced. Stock fund is represented by S&P 500 Index and Mixed Fund is represented by S&P 500 Index and Bloomberg US Aggregate Bond Index returns.

Keep perspective

It has paid to stay invested in U.S. stocks during troubled times





FOR ILLUSTRATIVE PURPOSES ONLY Past performance is not a guarantee or prediction of future results. You cannot invest directly in a benchmark index. U.S. stock market returns represented by total return of S&P 500 Index®, which is an index used as a proxy for the stock market in general.

Source: Fidelity Investments. https://institutional.fidelity.com/app/item/RD_13569_23965.html With data provided by Ibbotson, Factset, FMR Co., Fidelity Asset Allocation Research Team (AART) as of 3/31/2015.

Managing investments in economic downturns

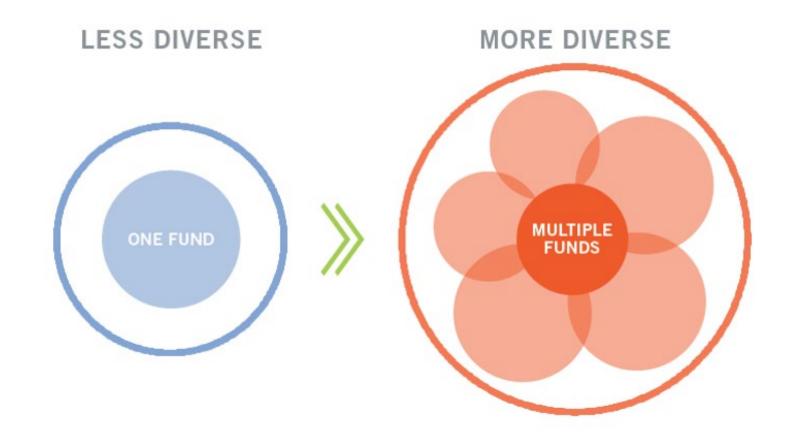
Returns of S&P 500 Index® - 20 years ended December 31, 2023



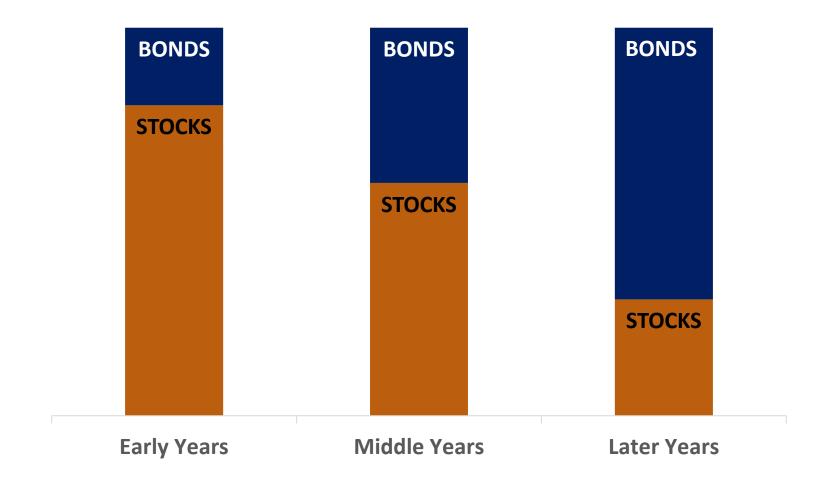
FOR ILLUSTRATIVE PURPOSES ONLY. Source: Data obtained from Factset Systems. S&P 500® index returns January 1, 2004 through December 31, 2023. Returns expressed as total returns. This chart is intended for illustrative purposes only; it is not investment advice. Past performance is not a guarantee of future results. S&P 500® Index is a registered trademark of Standard & Poor's Financial Services LLC, and is an unmanaged index considered indicative of the domestic Large-Cap equity market. An index is not actively managed, does not have a defined investment objective, and does not incur fees or expenses. Therefore, performance of a fund will generally be less than its benchmark index. You cannot invest directly in a benchmark index.

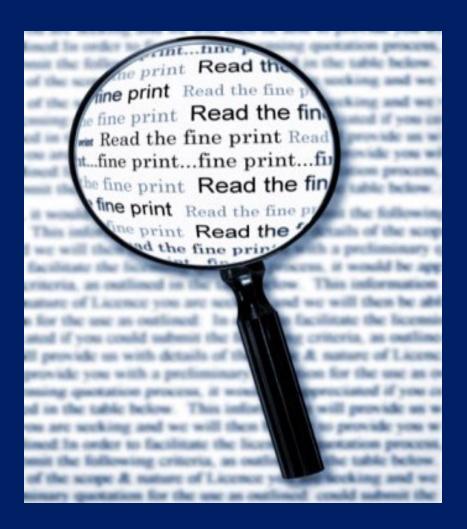
Diversify to manage risk

Diversification - Holding a mix of investments such as stocks in large, small and international companies, bonds (government and corporate) and cash alternatives (Stable Value, Money Market)



Asset allocation example





Money Market Account Disclosure

You could lose money by investing in a money market account. Although the fund seeks to preserve the value of your investment at \$1 per share, it cannot guarantee it will do so. An investment in the account is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The account's sponsor has no legal obligation to provide financial support to the account, and you should not expect that the sponsor will provide financial support to the account at any time.

Investment Disclosure

Please consider the investment objectives, fees and expenses carefully before investing. The prospectus and/or disclosure documents contain this and other important information about the investments offered through your plan. To obtain a prospectus or disclosure document, or to learn more about the investment options, visit www.mnretire.gov or call 800-657-5757. Read such materials carefully before investing.



Distribution eligibility

You are not required to withdraw your MNDCP account balance upon severance of employment

- Distribution eligibility begins:
 - 30 days after ending employment, at any age
 - On/After age 59½, regardless of employment status
 - Upon death or disability
- No IRS 10% tax penalty on withdrawals prior to age 59½

How long will your savings last?

	Savings Balance		
Gross Withdrawal	\$50,000	\$100,000	\$150,000
\$500/month	11 yrs 4 mos	>50 yrs	>50 yrs
\$1,000/month	4 yrs 9 mos	11 yrs 4 mos	22 yrs 3 mos
\$1,500/month	3 yrs	6 yrs 8 mos	11 yrs 4 mos

Calculate how long your savings will last



MNDCP



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How much should I save calculator



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ROTH Conversion and Distribution Calculator



Pretax vs. Roth After Tax

ROTH Decision Tree

ROTH vs. Pretax Calculator

Do your own calculation

www.mnretire.gov/toolbox#mndcp

Keep beneficiary designations up-to-date

What happens if something happens to you?

A beneficiary will inherit your account assets

Plan ahead

AVOID PROBATE



Take action.



Maximize your contributions



Minimize
account fluctuations
with a diversified
investment strategy



Get free money enjoy any employer matching dollars



Keep in mind you are not required to roll out or close your

MNDCP account



MNDCP Q&A

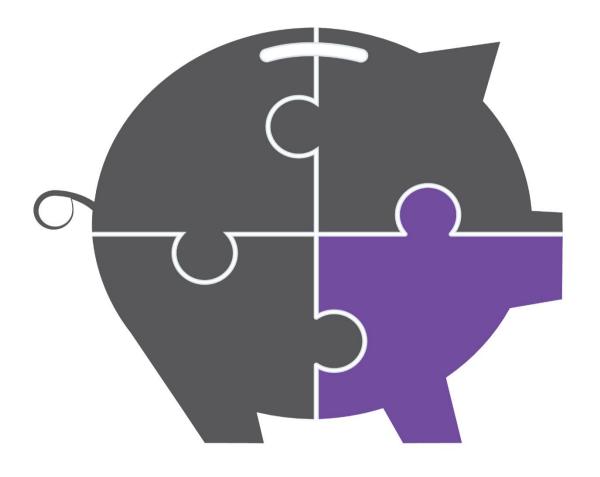
- Click on the button to raise your hand
- Once your name is called, you will be able to un-mute

General questions

Please mute yourself again and take down your hand



 To follow-up with MSRS, visit www.mnretire.gov and select "Contact Us"



What is the HCSP?

A tax-free savings account

- ✓ Tax-free contributions
- ✓ Tax-free potential growth
- √ Tax-free reimbursements
- ✓ No Social Security, Medicare or income taxes

Reimburse **post-employment** health care expenses for employee, spouse, legal tax dependents, and children up to 26th birthday.

Tax-free matters

Taxable Cash Payout

Severance payment	\$10,000
Federal Income Tax	2,200
State Income Tax	680
FICA Tax	765

Net cash payment \$6,355

Tax-Free HCSP Payout

Severance payment	\$10,000
Federal Income Tax	0
State Income Tax	0
FICA Tax	0

Net cash payment \$10,000

Eligibility for participation



Participation MUST be...

- negotiated in union contractor
- included in personnel policy for non-union employees



Participation <u>CANNOT</u> be...

• individual choice—group participation must be specified in union contract or personnel policy

State employee participation

Union	Paycheck contribution	Severance	Vacation
AFSCME		٧	V
MAPE	1%	٧	V
MMA	1.5%*	٧	V
Managerial & Commissioners	1%	V	√ **

For participation specifics, refer to your union contract at:

https://mn.gov/mmb/employee-relations/labor-relations/labor/

^{*}Effective 7/1/2024

Investment Default



Money Market Account

- Seeks to maintain the value of the original investment
- Seeks to earn interest competitive with short-term interest rates
- Plan expenses may exceed earned interest
- Other investment options available

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Investments matter

Growth of an investment earning 1% vs 6% annual return



FOR ILLUSTRATIVE PURPOSES ONLY Figures represents the growth of 1% of salary for the periods shown at 1% and 6% interest (not guaranteed) compounded annually less the 0.65% annual HCSP administrative fee. Data assumes a starting \$50,000 annual salary with annual 2% raises.

Higher Risk **Potential Reward** Lower Risk **Potential Reward**

Investment options

T. Rowe Price Small Cap Stock Fund

Vanguard Total International Stock Index Fund

Vanguard Mid Cap Index Fund

Vanguard Total Stock Market Index Fund

Vanguard Dividend Growth Fund

Vanguard Balanced Index Fund

Core Bond Account

Vanguard Total Bond Market Index Fund

Stable Value Account

Investing involves risk, including possible loss of principal.

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No investment is 100% risk free. You can incur loss of principal by investing. There is no assurance that investing will ensure a profit or protect against loss.

Foreign investments involve special risks, including currency fluctuation, taxation differences and political developments. Equity securities of small and mid-sized companies may be more volatile than securities of larger, more established companies. Asset allocation and balanced investment options and models are subject to the risks of the underlying funds, which can be a mix of stocks/stock funds and bond/bond funds. A bond fund's yield, share price and total return change daily and are based on changes in interest rates, market conditions, economic and political news, and the quality and maturity of its investments. In general, bond prices fall when interest rates rise and vice versa.



Request reimbursements

- Upon termination of employment... at any age
- Once retired
- If collecting a disability benefit from a MN public pension plan

What is reimbursable

Eligible medical/dental expenses, including:

- Insurance Premiums
 - Health, Medicare, Dental, Long-Term Care
- Dental costs
- Eye-care costs
- Co-payments & prescription drugs
- Over-the-counter drugs with prescription



What cannot be reimbursed

- Life insurance premiums
- Teeth bleaching
- Cosmetic surgery
- Finance charges on bills
- Fees for health club membership
- Funeral expenses
- Vitamins



About beneficiary designations

What happens if something happens to you?

Spouse or legal dependents¹

Account balance automatically transfers to HCSP account for spouse

OR, if no spouse

Account balance automatically transfers to HCSP account for dependent(s)

Reimbursements remain tax-free

If NO spouse or legal dependents¹

- Account balance transfers to HCSP account for your <u>designated</u> beneficiaries
- Reimbursements taxed as ordinary income

¹Legal dependent is someone you can claim on your federal tax return

Take action



Review your investments

The Money Market Account is the investment default





Remember

post-employment account for health expenses only



No tax reporting

since reimbursements are exempt from federal and state taxation





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Mankato - 11 Civic Center Plaza · Suite 150

Detroit Lakes - 714 Lake Ave · Suite 100

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General Q&A

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This material is for informational purposes only and is not intended to provide investment, legal or tax recommendations or advice.



Today's workshop was designed to:

- Provide you with fundamental information on your MSRS retirement plans
- Objectively highlight your investment options
- Outline other sources of information for your decisions